

# **Comprehensive Permit Site Approval Application/Rental**

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# **Comprehensive Permit Site Approval Application/Rental**

Attached is the Massachusetts Housing Finance Agency ("MassHousing") application form for Project Eligibility/Site Approval ("Site Approval") under the state's comprehensive permit statute (M.G.L. c. 40B, Sections 20-23 enacted as Chapter 774 of the Acts of 1969) known as "Chapter 40B". Developers seeking a comprehensive permit to construct affordable housing under Chapter 40B and intending to use a MassHousing financing program or financing through the New England Fund ("NEF") program must receive Site Approval from MassHousing. This approval (also referred to as "project eligibility approval") is a required component of any comprehensive permit application to be submitted to the local Zoning Board of Appeals of the municipality in which the development is to be located.

As part of its review of your application, MassHousing will conduct an inspection of the site and will solicit comments from the relevant municipality. MassHousing will consider any relevant concerns that the municipality might have about the proposed project or the developer. The applicant is encouraged, therefore, to make contact with the municipality prior to submitting the Site Approval application in order to ensure that the applicant understands any concerns that the municipality may be likely to raise regarding the proposed development.

In order for a project to receive Site Approval, MassHousing must determine that (i) the applicant has sufficient legal control of the site, (ii) the applicant is a public agency, non-profit organization or limited dividend organization, and (iii) the applicant and the project are generally eligible under the requirements of the MassHousing program selected by the applicant, subject to final eligibility review and approval. Furthermore, MassHousing must determine that the site of the proposed project is generally appropriate for residential development (taking into consideration municipal actions previously taken to meet affordable housing needs) and that the conceptual project design is generally appropriate for the site. In order for MassHousing to be able to make these findings (required by 760 CMR 56.04 (4)), it is important that you answer all questions in the application and include all required attachments.

Please note that MassHousing requires that all applicants meet with a member of our 40B Department staff before submitting their application. Applications for any projects that have not been the subject of a required pre-application meeting will not be accepted or processed.

Upon completion of its analysis, MassHousing will either issue a Site Approval Letter that approves, conditionally approves or denies the application. If the application is approved, the applicant should apply to the Zoning Board of Appeals within two years from the date of the Site Approval Letter (unless MassHousing extends such term in writing).

Please note that Site Approval from MassHousing does not constitute a loan commitment by MassHousing or any other financing program. All potential MassHousing financing is subject to further review and underwriting by MassHousing's Rental Lending Department.

Please be sure you have familiarized yourself with all of the applicable requirements set forth in the Chapter 40B regulations and guidelines, which can be found at

http://www.mass.gov/hed/economic/eohed/dhcd/legal/regs/760-cmr-56.html and www.mass.gov/hed/docs/dhcd/legal/comprehensivepermitguidelines.pdf.

Instructions for completing the Site Approval Application are included in the application form which is attached. The completed application form and all additional documentation should be sent, after your pre-application meeting has been held, to:

# Gregory Watson, Manager of Comprehensive Permit Programs MassHousing, One Beacon Street, Boston, MA 02108

We look forward to working with you on your proposed development. Please contact Gregory Watson at 617-854-1880 or <a href="mailto:gwatson@masshousing.com">gwatson@masshousing.com</a> to discuss scheduling your pre-application meeting or if there is any assistance that we can provide in the meantime to make your application process a smooth and efficient one.

#### **Our Commitment to You**

MassHousing recognizes that applicants seek some measure of predictability regarding the timeframe for our processing of their applications. Our staff will endeavor to adhere to the following schedule for reviewing applications for site approval:

Within two (2) business days of receipt of your application (provided that you have attended a required pre-application meeting) a member of our staff will notify you of any of the items listed on the checklist at the end of the application form that were missing from your application package. Please note that our acknowledgement of receipt of an item does not indicate that any substantive review has yet taken place.

If your application package is missing any of the items indicated on the checklist by an asterisk, we will not be able to continue processing your application until such items are received.

If we have received the information which is crucial to the commencement of our review process, we will proceed to (i) give the municipality a period of thirty (30) days in which to submit comments relating to your proposal, (ii) schedule and conduct a site visit, and (iii) solicit bids for and commission and review an "as is" appraisal of your site.

If during our review of your application package we determine that additional information or clarification is needed, we will notify you as soon as possible. Depending on when we receive such additional information, this may affect the amount of time required for MassHousing to complete the site approval process.

Assuming that your application package was complete and that you respond in a timely manner to requests for additional information or clarification, we would expect to issue or deny your site approval within 60 days of our receipt of your application package.



# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

Please be sure to answer ALL questions. Indicate "N/A", "None" or "Same" when necessary.

Section 1: GENERAL INFORMATION (also see Required Attachments listed at end of Section 1)
Name of Proposed Project:
Municipality:
Address of Site:
Cross Street (if applicable):
Zip Code:
Tax Parcel I.D. Number(s) (Map/Block/Lot):
Name of Proposed Development Entity (typically a single purpose entity):
Entity Type: Limited Dividend Organization Non-Profit* Government Agency
* If the Proposed Development Entity is a Non-Profit, please contact MassHousing regarding additional documentation that must be submitted.
Has this entity already been formed? Yes No
Name of Applicant (typically the Proposed Development Entity or its controlling entity or individual):
Applicant's Web Address, if any:
Does the Applicant have an identity of interest with any other member of the development team or other party to
the Proposed Project? Yes No If yes, please explain:
Primary Contact Information (required)
Name of Individual:
Relationship to Applicant:
Name of Company (if any):
Street Address:
City/Town/Zip:
Telephone (office and cell) and Email:
Secondary Contact Information (required)
Name of Individual:
Relationship to Applicant:
Name of Company (if any):
Street Address:
City/Town/Zip:
Telephone (office and cell) and Email:

Additional Contact Information (optional)
Name of Individual:
Relationship to Applicant:
Name of Company (if any):
Street Address:
City/Town/Zip:
Telephone (office and cell) and Email:
Anticipated Construction Financing: MassHousing NEF Bank  If NEF Bank, Name of Bank:
Anticipated Permanent Financing: MassHousing NEF Bank  If NEF Bank, Name of Bank:
Total Number of Units # Affordable Units # Market Rate Units Age Restricted? Yes/No If Yes, 55+ or 62+?
Brief Project Description (150 words or less):

# Brief Project Description (150 words or less):

# **Required Attachments Relating to Section 1**

# 1.1 Location Map

Provide a USGS or other form of map clearly marked to show the site's location, and an approximate property boundary.

# 1.2 Tax Map

Provide a copy of municipal tax map (assessor's plan) with subject parcels and parcel ID #'s clearly identified.

#### 1.3 Directions

Provide detailed written directions to the site, noting the entrance to the site, relevant boundaries and any prominent landmarks that can be used for identification purposes.

# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

# Section 2: EXISTING CONDITIONS/SITE INFORMATION (also see Required Attachments listed at end of Section 2)

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that the site is generally appropriate for residential development.

Name of Proposed Project:	
<b>Buildable Area Calculations</b>	Sq. Feet/Acres (enter "0" if applicable—do not leave blank)
Total Site Area	
Wetland Area (per MA DEP)	
Flood/Hazard Area (per FEMA)	
Endangered Species Habitat (per MESA)	
Conservation/Article 97 Land	
Protected Agricultural Land (i.e. EO 193)	
Other Non-Buildable (Describe)	
Total Non-Buildable Area	
Total Buildable Site Area	
Current use of the site and prior use if known:	
Is the site located entirely within one municipality? Yes If not, in what other municipality is the site located?	
	litions Plan must show the municipal boundary lines)
Current zoning classification and principal permitted u	

#### **Previous Development Efforts**

Please list (on the following page) any previous applications pertaining to construction on or development of the site, including (i) type of application (comprehensive permit, subdivision, special permit, etc.); (ii) application filing date; (iii) date of denial, approval or withdrawal. Also indicate the current Applicant's role, if any, in the previous applications.

Note that, pursuant to 760 CMR 56.03 (1), a decision of a Zoning Board of Appeals to deny a Comprehensive Permit, or (if the Statutory Minima defined at 760 CMR 56.03 (3) (b or c) have been satisfied) grant a Comprehensive Permit with conditions, shall be upheld if a related application has previously been received, as set forth in 760 CMR 56.03 (7).

To the best of your knowledge, has this site ever b	een rejecte	ed for project o	eligibility/site approval by another subsidizir
agency or authority?			
Existing Utilities and Infrastructure	Yes/No	Description	
Wastewater- private wastewater treatment			
Wastewater – public sewer			
Storm Sewer			
Water-public water			
Water-private well			
Natural Gas			
Electricity			
Roadway Access to Site			
Sidewalk Access to Site			
Other			
Surrounding Land Use/Amenities	Distance	from Site	Available by Public Transportation?
Shopping Facilities			
Schools			
Government Offices			
Multi-Family Housing			
Public Safety Facilities			
Office/Industrial Uses			
Conservation Land			
Recreational Facilities			
Houses of Worship			

Other

List any public transportation near the Site, including type of transportation and distance from the site:					
Site Characteristics and Danalarmout Constraints					
<b>Site Characteristics and Development Constraints</b> Please answer "Yes", "No" or "Unknown" to the following questions. If the answer is "Yes" please identify on Existing					
Conditions Plan as required for Attachment 2.1 and provide additional information and documentation as an					
attachment as instructed for Attachment 2.4, "Documentation Regarding Site Characteristics/Constraints."					
Are there any easements, rights of way or other restrictions of record affecting the development of the site?					
Is there any evidence of hazardous, flammable or explosive material on the site?					
Is the site, or any portion thereof, located within a designated flood hazard area?					
Does the site include areas designated by Natural Heritage as endangered species habitat?					
Are there documented state-designated wetlands on the site?					
Are there documented vernal pools on the site?					
Is the site within a local or state Historic District or listed on the National Register or Historic Places?					
Has the site or any building(s) on the site been designated as a local, state or national landmark?					
Are there existing buildings and structures on site?					
Does the site include documented archeological resources?					
Does the site include any known significant areas of ledge or steep slopes?					

# Required Attachments Relating to Section 2

#### 2.1 Existing Conditions Plan

Please provide a detailed Existing Conditions Plan showing the entire site, prepared, signed and stamped by a Registered Engineer or Land Surveyor. Plans should be prepared at a scale of 1"=100' or 1"=200' and should include the following information:

- a. Reduced scale locus map
- b. Surveyed property boundaries
- **c.** Topography
- **d.** Wetland boundaries (if applicable)
- e. Existing utilities (subsurface and above ground)
- f. Natural features including bodies of water, rock outcroppings
- g. Existing easements and/or rights of way on the property
- h. Existing buildings and structures, including walls, fences, wells
- i. Existing vegetated areas
- j. Existing Site entries and egresses

Please provide one (1) set of full size (30"x40") plans along with one (1) set of 11x17 reproductions and one (1) electronic set of plans. Please note that MassHousing cannot accept USB flash drives.

#### 2.2 Aerial Photographs

Please provide one or more aerial photograph(s) of the site (such as those available online) showing the immediate surrounding area if available. Site boundaries and existing site entrance and access points must be clearly marked.

#### 2.3 Site/Context Photographs

Please provide photographs of the site and surrounding physical and neighborhood context, including nearby buildings, significant natural features and land uses. Please identify the subject and location of all photographs.

#### 2.4 Documentation Regarding Site Characteristics/Constraints

Please provide documentation of site characteristics and constraints as directed including available narratives, summaries and relevant documentation including:

Flood Insurance Rate Map (FIRM) showing site boundaries Wetlands delineation
Historic District Nomination(s)

#### 2.5 By-Right Site Plan (if available)

MassHousing will commission, at your expense, an "as-is" appraisal of the site in accordance with the Guidelines, Section B (1). Therefore, if there is a conceptual development plan which would be permitted under current zoning and which you would like the appraiser to take into consideration, or if permits have been issued for alternative development proposals for the site, please provide two (2) copies of a "by-right" site plan showing the highest and best use of the site under current zoning, and copies of any existing permits. These will assist the appraiser in determining the "as is" value of the site without any consideration being given to its potential for development under Chapter 40B.

# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

Section 3: PROJECT INFORMATION	(also see Required Attachments listed at end of Section 3)
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Name of Proposed Projec	et:				
Project Type (mark both it	applicable): No	ew Construction _	Rehabilitati	on Both _	
otal Number of Dwelling	g Units:	-			
otal Number of Afforda	ble Units:				
Number of 50% AMI A	ffordable Unit	s:			
Number of 80% AMI A	ffordable Unit	S:			
Number of Market Rate					
Unit Mix: Affordable Unit					
Unit Type	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units					
Number of Bathrooms					
Square Feet/Unit					
Unit Mix: Market Rate					
Unit Type	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units					
Number of Bathrooms					
Square Feet/Unit					

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that the proposed project appears

\* Note that the January 17, 2014 Interagency Agreement Regarding Housing Opportunities for Families with Children requires that

Number of Handicapped Accessible Units:	Market Rate:	Affordable:
Gross Density (units per acre):		
Net Density (units per buildable acre):		

Percentage of Units with 3 or More Bedrooms\*: \_\_\_\_\_

at least 10% of the units in the Project must have three (3) or more bedrooms. Evidence of compliance with this requirement must be provided at Final Approval.

Residential Building Information					
Building Type and Style (single family detached, townhouse, multi-family)	Construction or Rehabilitation	Number of Stories	Height	GFA	Number Bldgs. of this type

# (single family detached, townhouse, multi-family) Renabilitation of Stories of this type

# Non-Residential Building Information

Building Type and Style	Construction or Rehabilitation	Number of Stories	Height	GFA	Number Bldgs. of this type

Will all features and amenities available to market unit residents also be available to affordable unit residents? If not, explain the differences.

# **Parking**

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Total Parking Spaces Provided:	
Ratio of Parking Spaces to Housing Units:	
Lot Coverage (Estimate the percentage of the site used for the following)	
Buildings:	
Parking and Paved Areas:	
Usable Open Space:	
Unusable Open Space:	
Lot Coverage:	
Does project fit definition of "Large Project" (as defined in 760 CMR 56.03 (6))? Yes/No	

# **Required Attachments Relating to Section 3**

# 3.1 Preliminary Site Layout Plan(s)

Please provide preliminary site layout plans of the entire Site prepared, signed and stamped by a registered architect or engineer. Plans should be prepared at a scale of 1"=100' or 1" =200', and should show

- Proposed site grading
- Existing lot lines
- Easements (existing and proposed)
- Access to a public way must be identified
- Required setbacks
- Proposed site circulation (entrances/egresses, roadways, driveways, parking areas, walk ways, paths, trails)
- Building and structure footprints (label)
- Utilities (existing and proposed)
- Open space areas
- Schematic landscaping and screening
- Wetland and other restricted area boundaries and buffer zones

Please provide one (1) set of full size (30"x40") plans along with one (1) set of 11"x17" reproductions and one (1) electronic set of plans. Please note that MassHousing cannot accept USB flash drives.

#### 3.2 Graphic Representations of Project/Preliminary Architectural Plans

- Typical floor plans
- Unit plans showing dimensions, bedrooms, bathrooms and overall unit layout
- Exterior elevations, sections, perspectives and illustrative rendering.

#### 3.3 Narrative Description of Design Approach

Provide a narrative description of the approach to building massing, style, and exterior materials; site layout, and the relationship of the project to adjacent properties, rights of way and existing development patterns. The handbook called <u>Approach to Chapter 40B Design Reviews</u> prepared by the Cecil Group in January 2011 may be helpful in demonstrating the nature of the discussion that MassHousing seeks in this narrative.

# 3.4 Tabular Zoning Analysis

Zoning analysis in tabular form comparing existing zoning requirements to the waivers that you will request from the Zoning Board of Appeals for the proposed project, showing required and proposed dimensional requirements including lot area, frontage, front, side and rear setbacks, maximum building coverage, maximum lot coverage, height, number of stories, maximum gross floor area ratio, units per acre, units per buildable acre; number of parking spaces per unit/square foot and total number of parking spaces (proposed and required).

#### 3.5 Completed Sustainable Development Principles Evaluation Assessment Form (see attached form)

# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

# **Section 4: SITE CONTROL** (also see Required Attachments listed at end of Section 4) In order to issue Site Approval, MassHousing must find (as required by 760 CRM 56.04 (4)) that the Applicant controls the site. Name of Proposed Project: Describe current ownership status of the entire site as shown on the site layout plans (attach additional sheets as necessary if the site is comprised of multiple parcels governed by multiple deeds or agreements): Owned (or ground leased) by Development Entity or Applicant \_\_\_\_\_ Under Purchase and Sale Agreement \_\_\_\_\_ Under Option Agreement \_\_\_\_\_ Note: The Grantee/Buyer on each document must be either the Applicant or the Proposed Development Entity, or you must attach an explanation showing direct control of the Grantee/Buyer by the Applicant or the Proposed Development Entity. Grantor/Seller: Grantee/Buyer: \_\_\_\_\_ Grantee/Buyer is (check one): Applicant \_\_\_\_\_ Development Entity \_\_\_\_ Managing General Partner of Development Entity \_\_\_\_\_ General Partner of Development Entity \_\_\_\_\_ Other (explain) \_\_\_\_\_\_ Are the Parties Related? For Deeds or Ground Leases Date(s) of Deed(s) or Ground Lease(s): Purchase Price: For Purchase and Sale Agreements or Option Agreements Date of Agreement: Expiration Date: \_\_\_\_ If an extension has been granted, date of extension: If an extension has been granted, new expiration date: Purchase Price: \_\_\_ Will any easements or rights of way over other properties be required in order to develop the site as proposed? Yes \_\_\_\_\_ No \_\_\_\_ If Yes, please describe current status of easement: Owned (or ground leased) by Development Entity or Applicant \_\_\_\_\_

Under Purchase and Sale Agreement \_\_\_\_\_

Under Option Agreement \_\_\_\_\_

Grantor/Seller:	
Grantee/Buyer:	
Are the Parties Related?	
For Easements	
Date(s) of Easement(s):	
Purchase Price:	
For Easement Purchase and Sale Agreements or Easement Option Agreements	
Date of Agreement:	
Expiration Date:	
If an extension has been granted, date of extension:	
If an extension has been granted, new expiration date:	
Purchase Price	

Note: The Grantee/Buyer on each document must be either the Applicant or the Proposed Development Entity, or you must attach an explanation showing direct control of the Grantee/Buyer by the Applicant or the Proposed Development Entity.

# **Required Attachments Relating to Section 4**

# **4.1 Evidence of Site Control** (required)

Copies of all applicable, fully executed documents (deed, ground lease, purchase and sale agreement, option agreement, land disposition agreement, agreements to purchase easements) showing evidence of site control, including any required easements, along with copies of all amendments and extensions. Copies of all plans referenced in documents <u>must</u> be included.

# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

# Section 5: FINANCIAL INFORMATION - Site Approval Application Rental 40B

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that an initial pro forma has been reviewed and that the Proposed Project appears financially feasible and consistent with the Chapter 40B Guidelines, and that the Proposed Project is fundable under the applicable program.

# **Initial Capital Budget** (please enter "0" when no such source or use is anticipated)

#### Sources

Description	Source	Budgeted
Private Equity	Owner's Cash Equity	
Private Equity	Tax Credit Equity	
Private Equity	Developer Fee Contributed or Loaned	
Private Equity	Developer Overhead Contributed or Loaned	
Other Private Equity		
Public/Soft Debt		
Subordinate Debt		
Permanent Debt		
Permanent Debt		
Construction Debt	For informational purposes only, not to be included in Sources total	
Additional Source (please identify)		
Additional Source (please identify)		
Total Sources		\$

# Pre-Permit Land Value, Reasonable Carrying Costs

Item	Budgeted
Site Acquisition: pre-permit land value (to be determined by MassHousing commissioned appraisal) plus reasonable carrying costs.	

# Uses (Costs)

USCS (CUSTS)	
Item	Budgeted
Acquisition Cost (Actual)	
Actual Acquisition Cost: Land	
Actual Acquisition Cost: Buildings	
Subtotal Acquisition Costs	
·	
Construction Costs-Building Structural Costs (Hard Costs)	
Building Structure Costs	
Hard Cost Contingency	
Subtotal – Building Structural Costs (Hard Costs)	
Construction Costs-Site Work (Hard Costs)	
Earth Work	
Utilities: On Site	
Utilities: Off-Site	
Roads and Walks	
Site Improvement	<del></del>
Lawns and Planting Geotechnical Condition	<del></del>
Environmental Remediation	
Demolition	
Unusual Site Conditions/Other Site Work	
Subtotal –Site Work (Hard Costs)	
Subtotal - Site Work (Halu Costs)	
Construction Costs-General Conditions,	
Builders Overhead and Profit (Hard Costs)	
General Conditions	
Builder's Overhead	
Builder's Profit	
Subtotal – General Conditions Builders	
Overhead and Profit (Hard Costs)	
General Development Costs (Soft Costs)	
Appraisal and Marketing Study (not 40B "as is" appraisal)	
Marketing and Initial Rent Up (include model units, if any)	
Real Estate Taxes (during construction)	
Utility Usage (during construction)	
Insurance (during construction)	
Security (during construction)	
Inspecting Engineer	

# Budgeted

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General Development Costs (Soft Costs) - Continu	ed
Fees to Others	
Construction Loan Interest	
Fees to Construction Lender	
Fees to Permanent Lender	
Architecture/Engineering	
Survey, Permits, etc.	
Clerk of the Works	
Construction Manager	
Bond Premiums (Payment/Performance/Lien Bond)	
Environmental Engineer	
Legal	
Title (including title insurance) and Recording	
Accounting and Cost Certification (incl. 40B)	
Relocation	
40B Site Approval Processing Fee	
40B Technical Assistance/Mediation Fund Fee	
40B Land Appraisal Cost (as-is value)	
40B Final Approval Processing Fee	
40B Subsidizing Agency Cost Certification Examination Fee	
40B Monitoring Agent Fees	
MIP	
Credit Enhancement	
Letter of Credit Fees	
Other Financing Fees: Tax Credit Allocation Fee	
Other Financing Fees	
Development Consultant	
Other Consultants (describe)	
Other Consultants (describe)	
Syndication Costs	
Soft Cost Contingency	
Other Development (Soft ) Costs	
other bevelopment (301t) costs	
Subtotal – General Development Costs (Soft Costs)	
Developer Fee and Overhead	
Developer Fee	
Developer Overhead	
Subtotal – Developer Fee and Overhead	
Capitalized Reserves	
•	
Development Reserves Initial Rent-Up Reserves	
Operating Reserves	
Net Worth Account	
Other Capitalized Reserves	
Subtotal – Capitalized Reserves	16

# **Summary of Subtotals**

Item	Budgeted
Acquisition: Land	
Acquisition: Building	
<b>Building Structural Costs (Hard Costs)</b>	
Site Work (Hard Costs)	
General Conditions, Builder's Overhead, Profit (Hard Costs)	
Developer Fee and Overhead	
General Development Costs (Soft Costs)	
Capitalized Reserves	
Total Development Costs (TDC)	
Summary	
Total Sources	
Total Uses (TDC)	
Projected Developer Fee and Overhead*:	
Maximum Allowable Developer Fee and Overhead**: _	

Projected Developer Fee and Overhead equals \_\_\_\_\_% of Maximum Allowable Fee and Overhead

<sup>\*</sup> Note in particular the provisions of Section IV.B.5.a of the Guidelines, which detail the tasks (i) for which a developer may or may not receive compensation beyond the Maximum Allowable Developer Fee and Overhead and (ii) the costs of which must, if the tasks were performed by third parties, be included within the Maximum Allowable Developer Fee and Overhead.

<sup>\*\*</sup> Please consult the most recent DHCD Qualified Allocation Plan (QAP) to determine how to calculate the Maximum Allowable Developer Fee and Overhead. If you have questions regarding this calculation, please contact MassHousing.

# Initial Unit/Rent Schedule

Affordable Units @ 80% AMI	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units					
Number Square Feet					
Monthly Rent					
Utility Allowance					

Affordable Units @ 50% AMI	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units					
Number Square Feet					
Monthly Rent					
Utility Allowance					

Describe utility allowance assumptions (utilities to be paid by tenants):

Market Rate Units	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units					
Number Square Feet					
Monthly Rent					

# **Initial Rental Operating Pro-Forma** (for year one of operations)

Item	Notes	Amount
Permanent Debt Assumptions		
Loan Amount	Lender:	
Annual Rate		
Term		
Amortization		
Lender Required Debt Service Coverage Ratio		
Gross Rental Income		
Other Income (utilities, parking)		
Less Vacancy (Market Units)	5% (vacancy rate)	
Less Vacancy (Affordable Units)	5% (vacancy rate)	
Gross Effective Income		
Less Operating Expenses	Per Unit:	
Net Operating Income		
Less Permanent Loan Debt Service		
Cash Flow		
Debt Service Coverage		

# **Rental Operating Expense Assumption**

Item	Notes	Amount
Assumed Maximum Operating Expenses	Calculated based on Net Operating Income, Debt Service and required Debt Service Coverage listed above.	
Assumed Maximum Operating Expense/Unit*	Number of Units:	

<sup>\*</sup> MassHousing may request further detail regarding projected operating expenses if such expenses appear higher or lower than market comparables.

# **Required Attachments Relating to Section 5**

# 5.1 New England Fund Lender Letter of Interest

Please attach a Letter of Interest from a current Federal Home Loan Bank of Boston (FHLBB) member bank regarding financing for the proposed development.

NOTE: Binding Construction and Permanent Financing Commitments (or evidence of closed loans) will be required at the time you apply for Final Approval from MassHousing.

# **5.2** Market Rental Comparables (required)

Please provide a listing of market rents being achieved in properties comparable to the proposed project.

# **5.3** Market Study (if requested)

MassHousing may require a market study for projects located in areas where the need or demand for the type of housing being proposed cannot be clearly demonstrated.

# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

# Section 6: APPLICANT QUALIFICATIONS, ENTITY INFORMATION, AND CERTIFICATION

In order to issue Site Approval MassHousing must find (as required by 760 CRM 56.04 (4)) that the applicant is either a non-profit public agency or would be eligible to apply as a Limited Dividend Organization and meets the general eligibility standards of the program.

Name of Proposed Project:
Development Team
Developer/Applicant:
Development Consultant (if any):
Attorney:
Architect:
Contractor:
Lottery Agent:
Management Agent:
Other (specify):
Other (specify):

#### Role of Applicant in Current Proposal

Development Task	Developer/Applicant	Development Consultant (identify)
Architecture and Engineering		
Local Permitting		
Financing Package		
Construction Management		
Other		

#### **Applicant's Ownership Entity Information**

Please identify for each of (i) the Applicant and, if different (ii), the Proposed Development Entity, the following (collectively with the Applicant and the Proposed Development Entity, the "Applicant Entities"): the Managing Entities, Principals, Controlling Entities and Affiliates of each.

Note: For the purposes hereof, "Managing Entities" shall include all persons and entities (e.g. natural persons, corporations, partnerships, limited liability companies, etc., including beneficiaries of nominee trusts) who are managers of limited liability companies, general partners of limited partnerships, managing general partners of limited liability partnerships, directors and officers of corporations, trustees of trusts, and other similar persons and entities which have the power to manage and control the activities of the Applicant and/or Proposed Development Entity.

"Principal or Controlling Entities" shall include all persons and entities (e.g. natural persons, corporations, partnerships, limited liability companies, etc., including beneficiaries of nominee trusts) that shall have the right to:

- (i) approve the terms and conditions of any proposed purchase, sale or mortgage;
- (ii) approve the appointment of a property manager; and/or
- (iii) approve managerial decisions other than a decision to liquidate, file for bankruptcy, or incur additional indebtedness.

Such rights may be exercisable either (i) directly as a result of such person's or entity's role within the Applicant or the Proposed Development Entity or the Managing Entities of either or (ii) indirectly through other entities that are included within the organizational structure of the Applicant and/or Proposed Development Entity and the Managing Entities of either.

In considering an application, MassHousing will presume that there is at least one Principal or Controlling Entity of the Applicant and of the Proposed Development Entity. Any person or persons who have purchased an interest for fair market value in the Applicant and/or Proposed Development Entity solely for investment purposes shall not be deemed a Principal or Controlling Entity.

"Affiliates" shall include all entities that are related to the subject organization by reason of common control, financial interdependence or other means.

1. Applicant
Name of Applicant:
Entity Type (limited liability company, limited partnership, limited liability partnership, corporation, trust, etc.):
State in which registered/formed:
List <u>all</u> Managing Entities of Applicant (you <u>must</u> list at least one):
List <u>all</u> Principals and Controlling Entities of Applicant and (unless the Managing Entity is an individual) its Managing Entities (use additional pages as necessary):
List <u>all</u> Affiliates of Applicant and its Managing Entities (use additional pages as necessary):

2. Proposed Development Entity  Name of Proposed Development Entity:
Entity Type (limited liability company, limited partnership, limited liability partnership, corporation, trust, etc.):
State in which registered/formed:
List <u>all</u> Managing Entities of Proposed Development Entity (you <u>must</u> list at least one):
List <u>all</u> Principals and Controlling Entities of Proposed Development Entity and (unless the Managing Entity is an individual) its Managing Entities (use additional pages as necessary):
List <u>all</u> Affiliates of Proposed Development Entity and its Managing Entities (use additional pages as necessary):

#### Certification and Acknowledgment

I hereby certify on behalf of the Applicant, *under pains and penalties of perjury*, that the information provided above for each of the Applicant Entities is, to the best of my knowledge, true and complete; and that each of the following questions has been answered correctly to the best of my knowledge and belief:

(Please attach a written explanation for all of the following questions that are answered with a "Yes". Explanations should be attached to this Section 6.)

Is there pending litigation with respect to any of the Applicant Entities? Yes No
Are there any outstanding liens or judgments against any properties owned by any of the Applicant Entities? Yes No
Have any of the Applicant Entities failed to comply with provisions of Massachusetts law related to taxes, reporting of employees and contractors, or withholding of child support? Yes No
Have any of the Applicant Entities ever been the subject of a felony indictment or conviction? Yes No
During the last 10 years, have any of the Applicant Entities ever been a defendant in a lawsuit involving fraud, gross negligence, misrepresentation, dishonesty, breach of fiduciary responsibility or bankruptcy? Yes No
Have any of the Applicant Entities failed to carry out obligations in connection with a Comprehensive Permit issued pursuant to M.G.L. c. 40B and any regulations or guidelines promulgated thereunder (whether or not MassHousing is or was the Subsidizing Agency/Project Administrator) including, but not limited to, completion of a cost examination and return of any excess profits or distributions? Yes No
Have any of the Applicant Entities ever been charged with a violation of state or federal fair housing requirements?  Yes No
Are any of the Applicant Entities not current on all existing obligations to the Commonwealth of Massachusetts, and any agency, authority or instrument thereof? Yes No

I further certify that the information set forth in this application (including attachments) is true, accurate and complete as of the date hereof to the best of my/our knowledge, information and belief. I further understand that MassHousing is relying on this information in processing the request for Site Approval in connection with the above-referenced project; and

I hereby acknowledge our commitment and obligation to comply with requirements for cost examination and limitations on profits and distributions, all as found at 760 CMR 56.04(8) and will be more particularly set forth in a Regulatory Agreement by and between the Applicant and MassHousing.

I hereby acknowledge that will be required to provide financial surety by means of bond, cash escrow and a surety escrow agreement or letter of credit with the agreement that it may be called upon or used in the event that the Developer fails either to (i) complete and submit the examined Cost Certification as required by 760 CMR 56.04(8) and the Regulatory Agreement, or (ii) pay over to the Subsidizing Agency or the Municipality any funds in excess of the limitations on profits and distributions from capital sources as required by 760 CMR 56.04(8) and as set forth in the Regulatory Agreement.

I further certify that we have met with a representative of the 40B Department at MassHousing and understand the requirements for a) completing this application and b) the procedures if and when Site Approval is granted, including the requirement for (i) the use of the standard MassHousing Regulatory Agreement, (ii) submission to MassHousing, of a cost certification examined in accordance with AICPA attestation standards by ninety days of project completion (and prior to permanent loan closing if MassHousing is the permanent lender), of an audited cost certification by an approved certified public accountant and (iii) the posting of surety for completion of the cost certification as a condition of Final Approval by MassHousing under Chapter 40B.

Signature:	
Name:	
itle:	
Date:	

# Required Attachments Relating to Section 6

#### **6.1 Development Team Qualifications**

Please attach resumes for principal team members and list of all relevant project experience for 1) the team as a whole and 2) individual team members. Particular attention should be given to demonstrating experience with (i) projects of a similar scale and complexity of site conditions, (ii) permitting an affordable housing development, (iii) design, and (iv) financing. The development team should demonstrate the ability to perform as proposed and to complete the Project in a competent and timely manner, including the ability to pursue and carry out permitting, financing, marketing, design and construction.

# 6.2 Applicant Entity 40B Experience

Please identify <u>every</u> Chapter 40B project in which the Applicant or a member of the project team has or had an interest. For each such project, state whether the construction has been completed and whether cost examination has been submitted.

# 6.3 Applicant's Certification

Please attach any additional sheets and any written explanations for questions answered with "yes" as required for Certification.

# for MassHousing-Financed and New England Fund ("NEF") Rental Projects

Section 7: NOTIFICATIONS AND FEES	
Name of Proposed Project:	
Notice	
Date(s) of meetings, if any, with municipal officials prior to submission of application to MassHousing:	
Date copy of complete application sent to chief elected office of municipality:	
Date notice of application sent to DHCD:	
Fees (all fees should be submitted to MassHousing)  MassHousing Application Processing Fee (\$2500) Payable to MassHousing:	
Chapter 40B Technical Assistance/Mediation Fee Payable to Massachusetts Housing Par	tnership:
<ul><li>a. Base Fee: (Limited Dividend Sponsor \$2500, Non-Profit or Public Agency Sponsor \$1,000)</li><li>b. Unit Fee (all projects) \$50 per Unit:</li></ul>	
Total TA/Mediation Fee (Base Fee plus Unit Fee):	

# **Land Appraisal Cost**

You will be required to pay for an "as-is" market value appraisal of the Site to be commissioned by MassHousing. MassHousing will contact you once a quote has been received for the cost of the appraisal.

# Required Attachments Relating to Section 7

- 7.1 Narrative describing any prior correspondence and/or meetings with municipal officials
- **7.2** Evidence (such as a certified mail receipt) that a copy of the complete application package was sent to the chief elected official of municipality (may be submitted after the application is submitted to MassHousing)
- 7.3 Copy of notice of application sent to DHCD
- 7.4 Check made out to MassHousing for Processing Fee (\$2500)
- 7.5 Check made payable to Massachusetts Housing Partnership for Technical Assistance/Mediation Fee
- **7.6** W-9 (Taxpayer Identification Number)

# **Application Checklist**

The documentation listed below must, where applicable, accompany each application. For detailed descriptions of these required documents, please see the relevant sections of the application form.

 nations missing any of the documents indicated by an asterisk will not be processed by MassHousing until busing receives the missing item(s).
* Completed application form, and certification under pains and penalties of perjury (one (1) signed original) accompanied by one (1) electronic copy of the complete application package
* Location Map
Тах Мар
* Directions to the Proposed Site
* Existing Conditions Plan
Aerial Photographs
Site/Context Photographs
* Documentation Regarding Site Characteristics/Constraints
* By Right Site Plan, if applicable
* Preliminary Site Layout Plan(s)
* Graphic Representations of Project/Preliminary Architectural Plans
* Narrative Description of Design Approach
* Tabular Zoning Analysis
Sustainable Development Principles Evaluation Assessment Form
* Evidence of site control (documents and any plans referenced therein)
Land Disposition Agreement, if applicable
* NEF Lender Letter of Interest
Market Rental Comparables
Market Study, if required by MassHousing
* Development Team Qualifications
Applicant's Certification (any required additional sheets)
Narrative describing prior contact (if any) with municipal officials
* Evidence that a copy of the application package has been received by the chief elected official in the municipality (may follow after initial submission of application package, but site visit will not be scheduled nor request for municipal comments made until such evidence is received by MassHousing)
Copy of notification letter to DHCD
* Fees payable to MassHousing and Massachusetts Housing Partnership (once an appraiser has been selected by MassHousing and an appraisal fee quoted, an additional non-refundable appraisal fee will be required).

# SUSTAINABLE DEVELOPMENT CRITERIA SCORECARD

Project Name:Project Number:Program Name:	
MassHousing encourages housing development that is consistent building practices. Prior to completing this form, please refer to ciples (adopted May 2007) available at: Sustainable Development	the Commonwealth's Sustainable Development Prin-
<b>DEVELOPER SELF-ASSESSMENT</b> (for consitency with the Sustainable Development Principles)	
Redevelop First Check "X" below if applicable If Rehabilitation: - Rehabilitation/Redevelopment/Improvements to Structure - Rehabilitation/Redevelopment/Improvements to Infrastructure	
If New Construction:  - Contributes to revitalization of town center or neighborhood  - Walkable to:  (a) transit  (b) downtown or village center  (c) school  (d) library  (e) retail, services or employment center  - Located in municipally-approved growth center	
Explanation (Required)	

Optional - Demonstration of Municipal Support:		
Check "X" below if applicable  - Letter of Support from the Chief Elected Official of the municipality*  - Housing development involves municipal funding  - Housing development involves land owned or donated by the municipal	□ □ lity □	
*Other acceptable evidence: Zoning variance issued by ZBA for project; N showing that project was discussed and approved, etc.	Minutes from Board of Selectman meeting	
Explanation (Required)		
Method 2: Development meets a minimum of five (5) of the Commonwas shown in the next section below.	realth's Sustainable Development Principles,	
If the development involves strong <b>municipal support</b> (evidence of such support must be submitted as an attachment), the development need only meet <b>four (4)</b> of the <i>Sustainable Development Principles. However</i> , one (1) of the Principles met must be <b>Protect Land and Ecosystems</b> .		
Please explain at the end of each category how the development follows the relevant <i>Sustainable Development Principle(s)</i> and explain how the development demonstrates each of the checked "X" statements listed under the <i>Sustainable Development Principle(s)</i> .		
(1) Concentrate Development and Mix Uses		
Support the revitalization of city and town centers and neighborhoods by conserves land, protects historic resources, and integrates uses. Encourage structures, and infrastructure rather than new construction in undevelope neighborhoods that mix commercial, civic, cultural, educational, and recre	remediation and reuse of existing sites, ed areas. Create pedestrian friendly districts and	
Check "X" below if applicable  - Higher density than surrounding area  - Mixes uses or adds new uses to an existing neighborhood  - Includes multi-family housing  - Utilizes existing water/sewer infrastructure  - Compact and/or clustered so as to preserve undveloped land  - Reuse existing sites, structures, or infrastructure  - Pedestrian friendly  - Other (discuss below)		
Explanation (Required)		

# (2) Advance Equity & Make Efficient Decisions

Promote equitable sharing of the benefits and burdens of development. Provide technical and strategic support for inclusive community planning and decision making to ensure social, economic, and environmental justice. Ensure that the interests of future generations are not compromised by today's decisions.

Promote development in accordance with smart growth and environment	tal stewardship.
<ul> <li>Check "X" below if applicable</li> <li>Concerted public participation effort (beyond the minimally required public hearings)</li> <li>Streamlined permitting process, such as 40B or 40R</li> <li>Universal Design and/or visitability</li> <li>Creates affordable housing in middle to upper income area and/or meets regional need</li> <li>Creates affordable housing in high poverty area</li> <li>Promotes diversity and social equity and improves the neighborhood</li> <li>Includes environmental cleanup and/or neighborhood improvement in an Environmental Justice Community</li> <li>Other (discuss below)</li> </ul>	
Explanation (Required)	
(3) Protect Land and Ecosystems Protect and restore environmentally sensitive lands, natural resources, ag	ricultural lands. critical habitats. wetlands and
water resources, and cultural and historic landscapes. Increase the quanti recreational opportunities.	
<ul> <li>Check "X" below if applicable</li> <li>Creation or preservation of open space or passive recreational facilities</li> <li>Protection of sensitive land, including prime agricultural land, critical habitats, and wetlands</li> <li>Environmental remediation or clean up</li> <li>Responds to state or federal mandate (e.g., clean drinking water, drainage, etc.)</li> </ul>	
<ul> <li>Eliminates or reduces neighborhood blight</li> <li>Addresses public health and safety risk</li> <li>Cultural or Historic landscape/existing neighborhood enhancement</li> <li>Other (discuss below)</li> </ul>	

Explanation (Required)		
(4) Use Natural Resources Wisely  Construct and promote developments, buildings, and infrastructure that waste and pollution through efficient use of land, energy, water and materials.		
Check "X" below <i>if applicable</i> - Uses alternative technologies for water and/or wastewater treatment - Uses low impact development (LID) or other innovative techniques - Other (discuss below)		
Explanation (Required)		
(5) Expand Housing Opportunities		
Support the construction and rehabilitation of homes to meet the needs of people of all abilities, income levels and household types. Build homes near jobs, transit, and where services are available. Foster the development of housing, particularly multifamily and single-family homes, in a way that is compatible with a community's character and vision and with providing new housing choices for people of all means.		
Check "X" below if applicable  - Includes rental units, including for low/mod households  - Includes homeownership units, including for low/mod households  - Includes housing options for special needs and disabled population  - Expands the term of affordability  - Homes are near jobs, transit and other services  - Other (discuss below)		
Explanation (Required)		

#### (6) Provide Transportation Choice

Maintain and expand transportation options that maximize mobility, reduce congestion, conserve fuel and improve air quality. Prioritize rail, bus, boat, rapid and surface transit, shared-vehicle and shared-ride services, bicycling and walking. Invest strategically in existing and new passenger and freight transportation infrastructure that supports sound economic development consistent with smart growth objectives.

Check "X" below if applicable	
- Walkable to public transportation	
<ul> <li>Reduces dependence on private automobiles (e.g., provides previously unavailable shared transportation, such as Zip Car or shuttle buses)</li> </ul>	
- Increased bike and ped access	
<ul> <li>For rural areas, located in close proximity (i.e., approximately one mile) to a transportation corridor that provides access to employment centers, retail/ commercial centers, civic or cultural destinations</li> </ul>	
- Other (discuss below)	
Explanation (Required)	

# (7) Increase Job and Business Opportunities

Attract businesses and jobs to locations near housing, infrastructure, and transportation options. Promote economic development in industry clusters. Expand access to education, training and entrepreneurial opportunities. Support growth of local businesses, including sustainable natural resource-based businesses, such as agriculture, forestry, clean energy technology and fisheries.

Check "X" below if applicable	
- Permanent jobs	
- Permanent jobs for low- or moderate-income persons	
- Jobs near housing, service or transit	
- Housing near an employment center	
- Expand access to education, training or entrepreneurial opportunities	
- Support local businesses	
- Support natural resource-based businesses (i.e., farming, forestry or aquaculture	
- Re-uses or recycles materials from a local or regional industry's waste stream	
- Support manufacture of resource-efficient materials, such as recycled or low-toxicity materials	
<ul> <li>Support businesses that utilize locally produced resources such as locally harvested wood or agricultural products</li> </ul>	
- Other (discuss below)	

# (6) Provide Transportation Choice

Maintain and expand transportation options that maximize mobility, reduce congestion, conserve fuel and improve air quality. Prioritize rail, bus, boat, rapid and surface transit, shared-vehicle and shared-ride services, bicycling and walking. Invest strategically in existing and new passenger and freight transportation infrastructure that supports sound economic development consistent with smart growth objectives.

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- Increased bike and ped access	
<ul> <li>For rural areas, located in close proximity (i.e., approximately one mile) to a transportation corridor that provides access to employment centers, retail/ commercial centers, civic or cultural destinations</li> </ul>	
- Other (discuss below)	
Explanation (Required)	

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- Permanent jobs for low- or moderate-income persons	
- Jobs near housing, service or transit	
- Housing near an employment center	
- Expand access to education, training or entrepreneurial opportunities	
- Support local businesses	
- Support natural resource-based businesses (i.e., farming, forestry or aquaculture	
- Re-uses or recycles materials from a local or regional industry's waste stream	
- Support manufacture of resource-efficient materials, such as recycled or low-toxicity materials	
<ul> <li>Support businesses that utilize locally produced resources such as locally harvested wood or agricultural products</li> </ul>	
- Other (discuss below)	

Explanation (Required)	
(8) Promote Clean Energy  Maximize energy efficiency and renewable energy opportunities. Support clean power generation, distributed generation technologies, and innovate emissions and consumption of fossil fuels.	- · · · · · · · · · · · · · · · · · · ·
Check "X" below if applicable  - Energy Star or equivalent*  - Uses renewable energy source, recycled and/or non-/low-toxic materials, exceeds the state energy code, is configured to optimize solar access, and/or otherwise results in waste reduction and conservation of resources  - Other (discuss below)	
*All units are required by MassHousing to be Energy Star Efficient. Please tion of how the development will meet Energy Star criteria.	e include in your explanation a descrip-
Explanation (Required)	
(9) Plan Regionally Support the development and implementation of local and regional, star public support and are consistent with these principles. Foster developm tion, transportation and housing that have a regional or multi-communicand benefits to the Commonwealth.	ent projects, land and water conserva-
Check "X" below if applicable  - Consistent with a municipally supported regional plan  - Addresses barriers identified in a Regional Analysis of Impediments to Fair Housing  - Measurable public benefit beyond the applicant community  - Other (discuss below)	
Explanation (Required)	

For further information regarding 40B applications, please contact Greg Watson, Manager, Comprehensive Permit Programs, at (617) 854.1880 or gwatson@masshousing.com